

FREDERIC S. MISHKIN    APOSTOLOS SERLETIS

# THE ECONOMICS OF MONEY, BANKING, AND FINANCIAL MARKETS

SEVENTH  
CANADIAN EDITION



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# THE ECONOMICS OF MONEY, BANKING, AND FINANCIAL MARKETS

SEVENTH CANADIAN EDITION

**FREDERIC S. MISHKIN**

COLUMBIA UNIVERSITY

**APOSTOLOS SERLETIS**

UNIVERSITY OF CALGARY



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# Brief Contents

## PART 1

### Introduction 1

- 1 Why Study Money, Banking, and Financial Markets? ..... 2
- 2 An Overview of the Financial System ..... 22
- 3 What Is Money? ..... 50

## PART 2

### Financial Markets 66

- 4 The Meaning of Interest Rates ..... 67
- 5 The Behaviour of Interest Rates ..... 89
- 6 The Risk and Term Structure of Interest Rates ..... 120
- 7 The Stock Market, the Theory of Rational Expectations, and the Efficient Market Hypothesis ..... 146

## PART 3

### Financial Institutions 167

- 8 An Economic Analysis of Financial Structure ..... 169
- 9 Economic Analysis of Financial Regulation ..... 193
- 10 Banking Industry: Structure and Competition ..... 215
- 11 Financial Crises ..... 251

## PART 4

### The Management of Financial Institutions 280

- 12 Banking and the Management of Financial Institutions ..... 281
- 13 Risk Management with Financial Derivatives ..... 310

## PART 5

### Central Banking and the Conduct of Monetary Policy 339

- 14 Central Banks and the Bank of Canada ..... 341
- 15 The Money Supply Process ..... 364
- 16 Tools of Monetary Policy ..... 390
- 17 The Conduct of Monetary Policy: Strategy and Tactics ..... 432

## PART 6

### International Finance and Monetary Policy 461

- 18 The Foreign Exchange Market ..... 462
- 19 The International Financial System ..... 490

## PART 7

### Monetary Theory 518

- 20 Quantity Theory, Inflation, and the Demand for Money ..... 520
- 21 The IS Curve ..... 538
- 22 The Monetary Policy and Aggregate Demand Curves ..... 557
- 23 Aggregate Demand and Supply Analysis ..... 573
- 24 Monetary Policy Theory ..... 608
- 25 The Role of Expectations in Monetary Policy ..... 635
- 26 Transmission Mechanisms of Monetary Policy ..... 655

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# Contents in Detail

## PART 1

## Introduction 1

### CHAPTER 1

#### Why Study Money, Banking, and Financial Markets? 2

Why Study Financial Markets? .....	2
Debt Markets and Interest Rates .....	3
The Stock Market .....	3
Why Study Financial Institutions and Banking? .....	5
Structure of the Financial System .....	5
Banks and Other Financial Institutions .....	6
Financial Innovation .....	6
Financial Crises .....	6
Why Study Money and Monetary Policy? .....	7
Money and Business Cycles .....	7
Money and Inflation .....	8
Money and Interest Rates .....	10
Conduct of Monetary Policy .....	10
Fiscal Policy and Monetary Policy .....	11
Why Study International Finance? .....	12
The Foreign Exchange Market .....	12
The International Financial System .....	13
Money, Banking, and Financial Markets and Your Career .....	13
How We Will Study Money, Banking, and Financial Markets .....	14
Exploring the Web .....	14
Concluding Remarks .....	15
Summary 15 • Key Terms 16 • Questions 16 • Applied Problems 17 • Data Analysis Problems 17 • Web Exercises 18 • Web References 18	

### APPENDIX TO CHAPTER 1

#### Defining Aggregate Output, Income, the Price Level, and the Inflation Rate 19

Aggregate Output and Income .....	19
Real Versus Nominal Magnitudes .....	19
Aggregate Price Level .....	20
Growth Rates and the Inflation Rate .....	21

### CHAPTER 2

#### An Overview of the Financial System 22

Function of Financial Markets .....	22
Structure of Financial Markets .....	25
Debt and Equity Markets .....	25
Primary and Secondary Markets .....	25

Exchanges and Over-the-Counter Markets .....	26
Money and Capital Markets .....	26
<b>Financial Market Instruments</b> .....	<b>27</b>
Money Market Instruments .....	27
<b>Following the Financial News</b> Money Market Rates	28
Capital Market Instruments .....	29
<b>Following the Financial News</b> Capital Market Interest Rates	30
Internationalization of Financial Markets .....	32
International Bond Market, Eurobonds, and Eurocurrencies .....	32
<b>Global</b> Are U.S. Capital Markets Losing Their Edge?	33
World Stock Markets .....	34
Function of Financial Intermediaries: Indirect Finance .....	34
<b>Following the Financial News</b> Foreign Stock Market Indexes	35
Transaction Costs .....	35
<b>Global</b> The Importance of Financial Intermediaries Relative to Securities Markets: An International Comparison	36
Risk Sharing .....	36
Asymmetric Information: Adverse Selection and Moral Hazard .....	37
Economies of Scope and Conflicts of Interest .....	38
<b>Types of Financial Intermediaries</b> .....	<b>39</b>
Depository Institutions .....	40
Contractual Savings Institutions .....	41
Investment Intermediaries .....	41
<b>Regulation of the Financial System</b> .....	<b>42</b>
Increasing Information Available to Investors .....	43
Ensuring the Soundness of Financial Intermediaries .....	44
Financial Regulation Abroad .....	45
Summary 45 • Key Terms 46 • Questions 47 • Applied Problems 48 • Data Analysis Problems 48 • Web Exercises 48 • Web References 49	
 <b>CHAPTER 3</b>	
<b>What Is Money?</b>	<b>50</b>
Meaning of Money .....	50
Functions of Money .....	51
Medium of Exchange .....	51
Unit of Account .....	52
Store of Value .....	53
Evolution of the Payments System .....	54
Commodity Money .....	54
Fiat Money .....	54
Cheques .....	54

Electronic Payment ..... 55  
 E-Money ..... 55  
**FYI** Are We Headed for a Cashless Society? 56  
**APPLICATION** Will Bitcoin Become the Money of the Future? ..... 56  
 Measuring Money ..... 57  
     The Bank of Canada’s Monetary Aggregates ..... 57  
**FYI** Where Are All the Dollars? 62  
     Money as a Weighted Aggregate ..... 62  
     Summary 63 • Key Terms 63 • Questions 63 • Applied Problems 65 •  
     Data Analysis Problems 65 • Web Exercises 65 • Web References 65

**PART 2**

**Financial Markets 66**

**CHAPTER 4**

**The Meaning of Interest Rates 67**

Measuring Interest Rates ..... 67  
     Present Value ..... 68  
**APPLICATION** Simple Present Value ..... 69  
**APPLICATION** How Much Is That Jackpot Worth? ..... 70  
     Four Types of Credit Market Instruments ..... 70  
     Yield to Maturity ..... 71  
**APPLICATION** Yield to Maturity on a Simple Loan ..... 71  
**APPLICATION** Yield to Maturity and the Yearly Payment on a Fixed-Payment Loan .... 73  
**APPLICATION** Yield to Maturity and Bond Price for a Coupon Bond ..... 74  
**APPLICATION** Yield to Maturity on a Perpetuity ..... 77  
**APPLICATION** Yield to Maturity on a Discount Bond ..... 77  
**Global** Negative Interest Rates? Japan First, Then the United States, Then Europe 78  
 The Distinction Between Interest Rates and Returns ..... 79  
     Maturity and the Volatility of Bond Returns: Interest-Rate Risk ..... 81  
     Summary ..... 82  
 The Distinction Between Real and Nominal Interest Rates ..... 82  
**APPLICATION** Calculating Real Interest Rates ..... 84  
     Summary 85 • Key Terms 86 • Questions 86 • Applied Problems 87 • Data Analysis  
     Problems 88 • Web Exercises 88 • Web References 88

**MyLab ECONOMICS APPENDIX 4.1**  
**Measuring Interest-Rate Risk: Duration**

**CHAPTER 5**

**The Behaviour of Interest Rates 89**

Determinants of Asset Demand ..... 89

    Wealth ..... 90

    Expected Returns ..... 90

    Risk ..... 90

    Liquidity ..... 91

    Theory of Portfolio Choice ..... 91

Supply and Demand in the Bond Market ..... 92

    Demand Curve ..... 92

    Supply Curve ..... 93

    Market Equilibrium ..... 94

    Supply and Demand Analysis ..... 95

Changes in Equilibrium Interest Rates ..... 95

    Shifts in the Demand for Bonds ..... 96

    Shifts in the Supply of Bonds ..... 99

**APPLICATION** Changes in the Interest Rate Due to a Change in Expected  
Inflation: The Fisher Effect ..... 101

**APPLICATION** Changes in the Interest Rate Due to a Business Cycle Expansion ... 103

**APPLICATION** Explaining Current Low Interest Rates in Europe, Japan,  
and the United States: Low Inflation and Secular Stagnation ..... 104

Supply and Demand in the Market for Money: The Liquidity  
Preference Framework ..... 105

Changes in Equilibrium interest Rates in the Liquidity Preference Framework ..... 108

    Shifts in the Demand for Money ..... 108

    Shifts in the Supply of Money ..... 108

**APPLICATION** Changes in the Equilibrium Interest Rate Due to Changes  
in Income, the Price Level, or the Money Supply ..... 108

    Changes in Income ..... 109

    Changes in the Price Level ..... 110

    Changes in the Money Supply ..... 110

Money And Interest Rates ..... 111

**APPLICATION** Does a Higher Rate of Growth of the Money Supply Lower  
Interest Rates? ..... 112

    Summary 116 • Key Terms 116 • Questions 116 • Applied Problems 118 •  
    Data Analysis Problems 118 • Web Exercises 119 • Web References 119

**MyLab ECONOMICS APPENDIX 5.1**  
**Models of Asset Pricing**

**MyLab ECONOMICS APPENDIX 5.2**  
**Applying the Asset Market Approach to a Commodity Market: The Case of Gold**

## **MyLab ECONOMICS APPENDIX 5.3**

### **Loanable Funds Framework**

## **CHAPTER 6**

### **The Risk and Term Structure of Interest Rates 120**

Risk Structure of Interest Rates .....	120
Default Risk .....	120
<b>FYI</b> Conflicts of Interest at Credit-Rating Agencies and the Global Financial Crisis	124
<b>APPLICATION</b> The Global Financial Crisis and the Baa–Treasury Spread in the United States .....	124
Liquidity .....	125
Income Tax Considerations .....	125
Summary .....	127
Term Structure of Interest Rates .....	127
<b>Following the Financial News</b> Yield Curves	127
Expectations Theory .....	129
Segmented Markets Theory .....	132
Liquidity Premium and Preferred Habitat Theories .....	133
Evidence on the Term Structure .....	135
<b>FYI</b> The Yield Curve as a Forecasting Tool for Inflation and the Business Cycle	137
Summary .....	137
<b>APPLICATION</b> Interpreting Yield Curves, 1986–2017 .....	137
<b>APPLICATION</b> Using the Term Structure to Forecast Interest Rates .....	138
<b>APPLICATION</b> Forward Rate .....	141
Summary 141 • Key Terms 142 • Questions 142 • Applied Problems 144 • Data Analysis Problems 144 • Web Exercises 145 • Web References 145	

## **CHAPTER 7**

### **The Stock Market, the Theory of Rational Expectations, and the Efficient Market Hypothesis 146**

Computing the Price of Common Stock .....	146
The One-Period Valuation Model .....	147
The Generalized Dividend Valuation Model .....	148
The Gordon Growth Model .....	148
How the Market Sets Stock Prices .....	149
<b>APPLICATION</b> Monetary Policy and Stock Prices .....	151
<b>APPLICATION</b> The Global Financial Crisis and the Stock Market .....	151
The Theory of Rational Expectations .....	151
Formal Statement of the Theory .....	153
Rationale Behind the Theory .....	153
Implications of the Theory .....	154

The Efficient Market Hypothesis: Rational Expectations in Financial Markets ..... 155  
     Rationale Behind the Hypothesis ..... 156  
     Random-Walk Behaviour of Stock Prices ..... 157

**Global** Should Foreign Exchange Rates Follow a Random Walk? 158

**APPLICATION** Practical Guide to Investing in the Stock Market ..... 158  
     How Valuable Are Reports Published by Investment Advisers? ..... 158

**FYI** Should You Hire an Ape as Your Investment Adviser? 159  
     Should You Be Skeptical of Hot Tips? ..... 160  
     Do Stock Prices Always Rise When There Is Good News? ..... 160  
     Efficient Market Prescription for the Investor ..... 160

Why the Efficient Market Hypothesis Does not Imply That Financial Markets  
     Are Efficient ..... 161

**APPLICATION** What Do Stock Market Crashes Tell Us About the Efficient  
     Market Hypothesis and the Efficiency of Financial Markets? ..... 162

Behavioural Finance ..... 162  
     Summary 164 • Key Terms 164 • Questions 164 • Applied Problems 165 • Data  
     Analysis Problems 166 • Web Exercises 166 • Web References 166

**PART 3**

**Financial Institutions 167**

**CHAPTER 8**  
**An Economic Analysis of Financial Structure 169**

Basic Facts about Financial Structure throughout the World ..... 169

Transaction Costs ..... 172  
     How Transaction Costs Influence Financial Structure ..... 172  
     How Financial Intermediaries Reduce Transaction Costs ..... 173

Asymmetric Information: Adverse Selection and Moral Hazard ..... 174

The Lemons Problem: How Adverse Selection Influences Financial Structure ..... 174  
     Lemons in the Stock and Bond Markets ..... 175  
     Tools to Help Solve Adverse Selection Problems ..... 175

**FYI** The Enron Implosion 177

How Moral Hazard Affects the Choice Between Debt and Equity Contracts ..... 180  
     Moral Hazard in Equity Contracts: The Principal–Agent Problem ..... 180  
     Tools to Help Solve the Principal–Agent Problem ..... 181

How Moral Hazard Influences Financial Structure in Debt Markets ..... 183  
     Tools to Help Solve Moral Hazard in Debt Contracts ..... 183

**APPLICATION** Financial Development and Economic Growth ..... 186

**FYI** The Tyranny of Collateral 187

**APPLICATION** Is China a Counterexample to the Importance of Financial  
     Development? ..... 188  
     Summary 189 • Key Terms 190 • Questions 190 • Applied Problems 191 •  
     Data Analysis Problems 192 • Web Exercises 192 • Web References 192

**CHAPTER 9**

**Economic Analysis of Financial Regulation 193**

Asymmetric Information and the Government Safety Net ..... 193  
 Government Safety Net ..... 193

**Global** The Spread of Government Deposit Insurance Throughout the World:  
 Is It a Good Thing? 195

Drawbacks of the Government Safety Net ..... 195

**Types of Financial Regulation ..... 197**

Restrictions on Asset Holdings ..... 197  
 Capital Requirements ..... 198  
 Prompt Corrective Action ..... 199  
 Financial Supervision: Chartering and Examination ..... 199

**Global** Where Is the Basel Accord Heading After the Global Financial Crisis? 200

Assessment of Risk Management ..... 201  
 Disclosure Requirements ..... 202  
 Consumer Protection ..... 203  
 Restrictions on Competition ..... 203  
 Summary ..... 203

**Global** International Financial Regulation 204

CDIC Deposit Insurance Coverage ..... 207  
 Differential Premiums ..... 207  
 Opting Out ..... 208

**APPLICATION** Evaluating CDIC Deposit Insurance Coverage and Other  
 Proposed Reforms of the Banking Regulatory System ..... 209

Limits on the Scope of Deposit Insurance ..... 209  
 Prompt Corrective Action ..... 210  
 Risk-Based Insurance Premiums ..... 210  
 Other Cdic Provisions ..... 210  
 Other Proposed Changes in Banking Regulations ..... 211  
 Regulatory Consolidation ..... 211  
 Overall Evaluation ..... 211

Summary 212 • Key Terms 212 • Questions 212 • Applied Problems 213 •  
 Data Analysis Problems 213 • Web Exercises 214 • Web References 214 •  
 Web Appendices 214

**MyLab ECONOMICS APPENDIX 9.1**  
**The 1980s Canadian Banking Crisis**

**MyLab ECONOMICS APPENDIX 9.2**  
**Banking Crises Throughout The World**

<b>CHAPTER 10</b>	
<b>Banking Industry: Structure and Competition</b>	<b>215</b>
Historical Development of the Canadian Banking System .....	215
<b>FYI</b> The Dual Banking System in the United States	217
The Free Banking Experiment .....	217
The Provincial Notes Act, 1866 .....	218
The Dominion Notes Act, 1870 .....	218
The First Bank Act, 1871 .....	219
The Bank Act, 1881–1913 .....	219
The Finance Act, 1914 .....	220
Financial Innovation and the Growth of the “Shadow Banking System” .....	220
Responses to Changes in Demand Conditions: Interest-Rate Volatility .....	221
Responses to Changes in Supply Conditions: Information Technology .....	222
Securitization and the Shadow Banking System .....	225
Avoidance of Existing Regulations .....	226
<b>FYI</b> Bruce Bent and the Money Market Mutual Fund Panic of 2008	228
Financial Innovation and the Decline of Traditional Banking .....	228
Structure of the Canadian Chartered Banking Industry .....	231
Schedule I, Schedule II, and Schedule III Banks .....	231
Competition and Technology .....	232
Comparison with the United States .....	233
Restrictions on Branching .....	234
Response to Branching Restrictions .....	234
Competition Across all four Pillars .....	235
Convergence .....	235
Implications for Financial Consolidation .....	236
Separation of Banking and Other Financial Services Industries Throughout the World .....	236
<b>FYI</b> The Global Financial Crisis and the Demise of Large, Free-Standing Investment Banks	237
The Near Banks: Regulation and Structure .....	238
Trust Companies .....	238
Loan Companies .....	238
Cooperatives: Credit Unions and <i>Caisse Populaires</i> .....	239
Government Savings Institutions .....	240
International Banking .....	240
<b>Global</b> Ironic Birth of the Eurodollar Market	241
Eurocurrencies Market .....	241
Canadian Banking Overseas .....	242
Foreign Banks in Canada .....	242
The 2001 Bank Act Reform .....	244
Bank Holding Companies .....	244



Permitted Investments ..... 245  
 Ownership Rules ..... 245  
 The CP Act and Access to the Payments and Clearance System ..... 246  
 Merger Review Policy ..... 246  
 The National Financial Services OmbudService ..... 247  
 Implications for the Canadian Banking Industry ..... 247  
 Summary 247 • Key Terms 248 • Questions 249 • Data Analysis Problems 249 •  
 Web Exercises 250 • Web References 250

**CHAPTER 11**  
**Financial Crises 251**

What Is a Financial Crisis? ..... 252  
 Dynamics of Financial Crises ..... 252  
     Stage One: Initial Phase ..... 252  
     Stage Two: Banking Crisis ..... 254  
     Stage Three: Debt Deflation ..... 255  
**APPLICATION** The Mother of All Financial Crises: The Great Depression  
 in the United States ..... 256  
 The Global Financial Crisis of 2007–2009 ..... 258  
     Causes of the 2007–2009 Financial Crisis ..... 258  
**FYI** Collateralized Debt Obligations (CDOs) 259  
     Effects of the 2007–2009 Financial Crisis ..... 260  
**FYI** Was the Fed to Blame for the Housing Price Bubble? 262  
**Global** The European Sovereign Debt Crisis 264  
     Height of the 2007–2009 Financial Crisis ..... 265  
     Government Intervention and the Recovery ..... 265  
**Global** Worldwide Government Bailouts During the 2007–2009 Financial Crisis 267  
 Canada and the 2007–2009 Financial Crisis ..... 267  
**FYI** Canada’s Asset-Backed Commercial Paper Crisis 267  
 Subprime Mortgages in Canada ..... 268  
 Why Was Canada Exempt from the Financial Crisis? ..... 269  
 Response of Financial Regulation ..... 271  
     Macroprudential Versus Microprudential Supervision ..... 271  
     Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 ..... 272  
**Too-Big-To-Fail and Future Regulation** ..... 273  
     What Can Be Done About the Too-Big-to-Fail Problem? ..... 273  
     Beyond Dodd-Frank: Where Might Regulation Head in the Future? ..... 274  
 Summary 276 • Key Terms 277 • Questions 277 • Data Analysis Problems 278  
     • Web Exercises 279 • Web Reference 279 • Web Chapter 279

**PART 4****The Management of Financial Institutions 280****CHAPTER 12****Banking and the Management of Financial Institutions 281**

The Bank Balance Sheet .....	281
Liabilities .....	281
Assets .....	283
Basic Banking .....	285
General Principles of Bank Management .....	288
Liquidity Management and the Role of Reserves .....	288
Asset Management .....	291
Liability Management .....	292
Capital Adequacy Management .....	293
<b>APPLICATION</b> Strategies for Managing Bank Capital .....	295
<b>APPLICATION</b> How a Capital Crunch Caused a Credit Crunch During the Global Financial Crisis .....	296
Managing Credit Risk .....	296
Screening and Monitoring .....	297
Long-Term Customer Relationships .....	298
Loan Commitments .....	299
Collateral and Compensating Balances .....	299
Credit Rationing .....	300
Managing Interest-Rate Risk .....	300
Gap and Duration Analysis .....	301
<b>APPLICATION</b> Strategies for Managing Interest-Rate Risk .....	302
Off-Balance-Sheet Activities .....	303
Loan Sales .....	303
Generation of Fee Income .....	303
Trading Activities and Risk Management Techniques .....	304
<b>Global</b> Barings, Daiwa, Sumitomo, Société Générale, and JPMorgan Chase: Rogue Traders and the Principal–Agent Problem 305	
Summary 306 • Key Terms 307 • Questions 307 • Applied Problems 308 • Data Analysis Problems 309 • Web Exercises 309 • Web References 309	

**MyLab ECONOMICS APPENDIX 12.1****Duration Gap Analysis****MyLab ECONOMICS APPENDIX 12.2****Measuring Bank Performance**

**CHAPTER 13****Risk Management with Financial Derivatives 310**

Hedging .....	310
Interest-Rate Forward Contracts .....	311
<b>APPLICATION</b> Hedging with Interest-Rate Forward Contracts .....	311
Financial Futures Contracts and Markets .....	313
<b>APPLICATION</b> Hedging with Financial Futures .....	314
Organization of Trading in Financial Futures Markets .....	316
The Globalization of Financial Futures Markets .....	317
Explaining the Success of Futures Markets .....	317
<b>APPLICATION</b> Hedging Foreign Exchange Risk .....	318
Options .....	320
Stock Options .....	321
Futures Options .....	323
<b>APPLICATION</b> Hedging with Futures Options .....	326
Factors Affecting Option Premiums .....	327
Summary .....	329
Swaps .....	329
Interest-Rate Swap Contracts .....	329
<b>APPLICATION</b> Hedging with Interest-Rate Swaps .....	330
Credit Derivatives .....	332
Credit Options .....	332
Credit Swaps .....	332
Credit-Linked Notes .....	333
<b>APPLICATION</b> Lessons from the Global Financial Crisis: When Are Financial Derivatives Likely to Be a Worldwide Ticking Time Bomb? .....	333
Summary 335 • Key Terms 335 • Questions 336 • Applied Problems 336 • Data Analysis Problems 337 • Web Exercises 338 • Web References 338	

**PART 5****Central Banking and the Conduct of Monetary Policy 339****CHAPTER 14****Central Banks and the Bank of Canada 341**

Origins of the Bank of Canada .....	341
<b>Global</b> Establishment of Selected Central Banks 342	
Formal Structure of the Bank of Canada .....	342
The Functions of the Bank of Canada .....	343
<b>FYI</b> The Political Environment and the Bank of Canada 343	
Currency .....	344
Funds Management .....	344

Financial System .....	344
Monetary Policy .....	345
<b>FYI</b> Role of the Bank's Research Staff	346
How Independent Is the Bank of Canada? .....	346
The Changing Face of the Bank of Canada .....	348
From Opaqueness to Accountability and Transparency .....	350
Should the Bank of Canada Be Independent? .....	351
The Case for Independence .....	351
<b>FYI</b> Economics and Politics	352
The Case Against Independence .....	352
Central Bank Independence and Macroeconomic Performance Throughout the World .....	353
Explaining Central Bank Behaviour .....	353
Structure and Independence of Foreign Central Banks .....	354
Federal Reserve System .....	354
<b>FYI</b> The Special Role of the Federal Reserve Bank of New York	357
European Central Bank .....	358
Bank of England .....	360
Bank of Japan .....	360
The Trend Toward Greater Independence .....	361
Summary 361 • Key Terms 362 • Questions 362 • Data Analysis Problems 363 •	
Web Exercises 363 • Web References 363	
<b>CHAPTER 15</b>	
<b>The Money Supply Process</b>	<b>364</b>
Three Players in the Money Supply Process .....	364
The Bank of Canada's Balance Sheet .....	365
Liabilities .....	365
Assets .....	366
Control of the Monetary Base .....	367
Bank of Canada Open Market Operations .....	367
Shifts from Deposits into Currency .....	368
Loans to Financial Institutions .....	369
Other Factors That Affect the Monetary Base .....	370
Overview of the Bank of Canada's Ability to Control the Monetary Base .....	371
Multiple Deposit Creation: A Simple Model .....	371
Deposit Creation: The Single Bank .....	371
Deposit Creation: The Banking System .....	373
Deriving the Formula for Multiple Deposit Creation .....	375
Critique of the Simple Model .....	377
Factors That Determine the Money Supply .....	378
Changes in the Nonborrowed Monetary Base, $MB_n$ .....	378
Changes in Borrowed Reserves, $BR$ , from the Bank of Canada .....	378
Changes in the Desired Reserve Ratio, $r_d$ .....	378

Changes in Excess Reserves .....	378
Changes in Currency Holdings .....	379
Overview of the Money Supply Process .....	379
The Money Multiplier .....	379
Deriving the Money Multiplier .....	380
Intuition Behind the Money Multiplier .....	381
<b>FYI</b> The 2007–2009 Financial Crisis and the Money Multiplier in the United States 382	
Money Supply Response to Changes in the Factors .....	383
<b>APPLICATION</b> Quantitative Easing and the Money Supply, 2007–2017 .....	384
Summary 385 • Key Terms 386 • Questions 386 • Applied Problems 387 • Data Analysis Problems 388 • Web Exercises 388 • Web References 389 • Web Appendices 389	

### **MyLab ECONOMICS APPENDIX 15.1**

#### **The Bank of Canada's Balance Sheet and the Monetary Base**

### **MyLab ECONOMICS APPENDIX 15.2**

#### **The M2+ Money Multiplier**

### **MyLab ECONOMICS APPENDIX 15.3**

#### **The Great Depression Bank Panics, 1930–1933, and the Money Supply**

## **CHAPTER 16**

### **Tools of Monetary Policy 390**

The Framework for the Implementation of Monetary Policy .....	390
The Large Value Transfer System (LVTS) .....	391
Non-LVTS (ACSS) Transactions .....	392
The Bank of Canada's Policy Rate .....	392
The Operating Band for the Overnight Interest Rate .....	393

### **FYI** Monetary Policy Implementation in the LVTS Environment 394

The Bank of Canada's Standing Facilities .....	395
The Bank of Canada's Implementation of the Operating Band for the Overnight Interest Rate .....	396

The Market for Settlement Balances and the Channel/Corridor System for Setting the Overnight Interest Rate .....	396
Demand and Supply in the Market for Reserves .....	396
Demand Curve .....	396
Supply Curve .....	397
Market Equilibrium .....	398

<b>APPLICATION</b> How the Bank of Canada's Operating Procedures Limit Fluctuations in the Overnight Interest Rate .....	398
---	-----

The Bank of Canada's Approach to Monetary Policy .....	399
--	-----

<b>FYI</b> Price-Level Targeting Versus Inflation-Rate Targeting	400
How Monetary Policy Affects the Economy	400
Nominal Interest Rates and Monetary Policy	402
<b>Conventional Monetary Policy Tools</b>	403
Open Market Operations	404
Settlement Balances Management	406
<b>APPLICATION</b> Monetary Control in the Channel/Corridor System	409
Bank of Canada Lending	410
Operation of the Standing Lending Facility	410
<b>FYI</b> Emergency Lending Assistance to Troubled Banks	413
<b>Nonconventional Monetary Policy Tools During the Global Financial Crisis</b>	413
Liquidity Provision	414
Large-Scale Asset Purchases	415
Quantitative Easing Versus Credit Easing	415
<b>FYI</b> Quantitative Easing in the Channel/Corridor System	416
Forward Guidance	419
Negative Interest Rates on Banks' Deposits	419
<b>FYI</b> Helicopter Money	420
<b>Monetary Policy Tools of the Federal Reserve and the European Central Bank</b>	421
Policy Tools of the Federal Reserve	421
Monetary Policy Tools of the European Central Bank	427
Summary 428 • Key Terms 429 • Questions 429 • Applied Problems 430 •	
Data Analysis Problems 431 • Web Exercises 431 • Web References 431	
<b>CHAPTER 17</b>	
<b>The Conduct of Monetary Policy: Strategy and Tactics</b>	<b>432</b>
The Price Stability Goal and the Nominal Anchor	432
The Role of a Nominal Anchor	433
The Time-Inconsistency Problem	433
<b>Other Goals of Monetary Policy</b>	434
High Employment and Output Stability	434
Economic Growth	435
Stability of Financial Markets	435
Interest-Rate Stability	435
Stability in Foreign Exchange Markets	435
<b>Should Price Stability Be the Primary Goal of Monetary Policy?</b>	436
Hierarchical Versus Dual Mandates	436
Price Stability as the Primary, Long-Run Goal of Monetary Policy	437
<b>Inflation Targeting</b>	437
Inflation Targeting in New Zealand, Canada, and the United Kingdom	438
Advantages of Inflation Targeting	440
<b>Global</b> The European Central Bank's Monetary Policy Strategy	440
Disadvantages of Inflation Targeting	442

Lessons for Monetary Policy Strategy from the Global Financial Crisis ..... 443  
 Implications for Inflation Targeting ..... 444  
 Should Central Banks Try to Stop Asset-Price Bubbles? ..... 445  
 Two Types of Asset-Price Bubbles ..... 446  
 The Debate over Whether Central Banks Should Try to Pop Bubbles ..... 447  
 Tactics: Choosing the Policy Instrument ..... 450  
 Criteria for Choosing the Policy Instrument ..... 452  
 Tactics: The Taylor Rule ..... 453  
**FYI** The Bank of Canada’s Use of the Taylor Rule 455  
**FYI** Bank of Canada Watchers 456  
 Summary 456 • Key Terms 457 • Questions 457 • Applied Problems 458 •  
 Data Analysis Problems 459 • Web Exercises 460 • Web References 460 •  
 Web Appendices 460

**MyLab ECONOMICS APPENDIX 17.1**

**Monetary Targeting**

**MyLab ECONOMICS APPENDIX 17.2**

**A Brief History of Bank of Canada Policymaking**

**PART 6**

**International Finance and Monetary Policy 461**

**CHAPTER 18**

**The Foreign Exchange Market 462**

Foreign Exchange Market ..... 462

**Following the Financial News** Foreign Exchange Rates 463

What Are Foreign Exchange Rates? ..... 463  
 Why Are Exchange Rates Important? ..... 463  
 How Is Foreign Exchange Traded? ..... 464

**Exchange Rates in the Long Run ..... 465**

Theory of Purchasing Power Parity ..... 465

**APPLICATION** Burgernomics: Big Macs and PPP ..... 467

Factors That Affect Exchange Rates in the Long Run ..... 468

**Exchange Rates in the Short Run: A Supply and Demand Analysis ..... 470**

Supply Curve for Domestic Assets ..... 471  
 Demand Curve for Domestic Assets ..... 472  
 Equilibrium in the Foreign Exchange Market ..... 472

**Explaining Changes in Exchange Rates ..... 473**

Shifts in the Demand for Domestic Assets ..... 473  
 Recap: Factors That Change the Exchange Rate ..... 476

**APPLICATION** Effects of Changes in Interest Rates on the Equilibrium

Exchange Rate ..... 478

**APPLICATION** The Global Financial Crisis and the U.S. Dollar ..... 480

**APPLICATION** Brexit and the British Pound ..... 480

    Summary 482 • Key Terms 483 • Questions 483 • Applied Problems 484 •  
    Data Analysis Problems 484 • Web Exercises 485 • Web References 485

**APPENDIX TO CHAPTER 18**  
**The Interest Parity Condition**

Comparing Expected Returns on Domestic and Foreign Assets ..... 486

Interest Parity Condition ..... 488

**CHAPTER 19**  
**The International Financial System 490**

Intervention in the Foreign Exchange Market ..... 490

    Foreign Exchange Intervention and the Money Supply ..... 490

    Unsterilized Intervention ..... 492

    Sterilized Intervention ..... 493

Balance of Payments ..... 494

    Current Account ..... 494

    Financial Account ..... 495

**Global** Should We Worry About the Large U.S. Current Account Deficit? 496

Exchange Rate Regimes in the International Financial System ..... 496

    Gold Standard ..... 496

    The Bretton Woods System ..... 497

    How a Fixed Exchange Rate Regime Works ..... 497

    Speculative Attacks ..... 499

**APPLICATION** The Foreign Exchange Crisis of September 1992 ..... 499

    The Policy Trilemma ..... 501

**APPLICATION** How Did China Accumulate \$4 Trillion of International Reserves? ....502

    Monetary Unions ..... 503

    Managed Float ..... 503

**Global** Will the Euro Survive? 504

Capital Controls ..... 504

    Controls on Capital Outflows ..... 505

    Controls on Capital Inflows ..... 505

The Role of the IMF ..... 505

    Should the IMF Act as an International Lender of Last Resort? ..... 506

International Considerations and Monetary Policy ..... 506

    Direct Effects of the Foreign Exchange Market on Monetary Policy ..... 507

    Exchange Rate Considerations ..... 507

To Peg or Not to Peg: Exchange-Rate Targeting as an Alternative Monetary  
    Policy Strategy ..... 507

    Advantages of Exchange-Rate Targeting ..... 508



Disadvantages of Exchange-Rate Targeting ..... 508  
 When Is Exchange-Rate Targeting Desirable for Industrialized Countries? ..... 510  
 When Is Exchange-Rate Targeting Desirable for Emerging Market Countries? ..... 511  
 Currency Boards ..... 511  
**Global** Argentina’s Currency Board 512  
 Dollarization ..... 513  
 Summary 513 • Key Terms 514 • Questions 515 • Applied Problems 516 •  
 Data Analysis Problems 516 • Web Exercises 517 • Web References 517

**PART 7**

**Monetary Theory 518**

**CHAPTER 20**

**Quantity Theory, Inflation, and the Demand for Money 520**

Quantity Theory of Money ..... 520  
 Velocity of Money and Equation of Exchange ..... 520  
 From the Equation of Exchange to the Quantity Theory of Money ..... 522  
 Quantity Theory and the Price Level ..... 523  
 Quantity Theory and Inflation ..... 523  
**APPLICATION** Testing the Quantity Theory of Money ..... 524  
 Budget Deficits and Inflation ..... 526  
 Government Budget Constraint ..... 526  
 Hyperinflation ..... 528  
**APPLICATION** The Zimbabwean Hyperinflation ..... 528  
 Keynesian Theories of Money Demand ..... 529  
 Transactions Motive ..... 529  
 Precautionary Motive ..... 529  
 Speculative Motive ..... 529  
 Putting the Three Motives Together ..... 529  
 Portfolio Theories of Money Demand ..... 530  
 Theory of Portfolio Choice and Keynesian Liquidity Preference ..... 531  
 Other Factors That Affect the Demand for Money ..... 531  
 Summary ..... 532  
 Empirical Evidence for the Demand For Money ..... 532  
 Interest Rates and Money Demand ..... 533  
 Stability of Money Demand ..... 533  
 Summary 534 • Key Terms 534 • Questions 535 • Applied Problems 536 •  
 Data Analysis Problems 536 • Web Exercises 537 • Web References 537 •  
 Web Appendices 537

**MyLab ECONOMICS APPENDIX 20.1**

**The Baumol-Tobin and the Tobin Mean-Variance Models of the Demand for Money**

## MyLab ECONOMICS APPENDIX 20.2

### Empirical Evidence on the Demand for Money

#### CHAPTER 21

##### The IS Curve 538

Planned Expenditure and Aggregate Demand .....	538
The Components of Aggregate Demand .....	539
Consumption Expenditure .....	539
<b>FYI</b> Meaning of the Word <i>Investment</i> 540	
Planned Investment Spending .....	540
Net Exports .....	542
Real Interest Rates and Net Exports .....	542
Government Purchases and Taxes .....	543
Goods Market Equilibrium .....	544
Solving for Goods Market Equilibrium .....	544
Deriving the <i>IS</i> Curve .....	545
Understanding the <i>IS</i> Curve .....	545
What the <i>IS</i> Curve Tells Us: Intuition .....	545
What the <i>IS</i> Curve Tells Us: Numerical Example .....	545
Why the Economy Heads Toward Equilibrium .....	547
Factors That Shift the <i>IS</i> Curve .....	547
Changes in Government Purchases .....	547
<b>APPLICATION</b> The Vietnam War Buildup, 1964–1969 .....	548
Changes in Taxes .....	549
<b>APPLICATION</b> The American Fiscal Stimulus Package of 2009 .....	550
Changes in Autonomous Spending .....	551
Changes in Financial Frictions .....	552
Summary of Factors That Shift the <i>IS</i> Curve .....	553
Summary 553 • Key Terms 553 • Questions 554 • Applied Problems 555 •	
Data Analysis Problems 556 • Web Exercises 556 • Web ReferenceS 556	

#### CHAPTER 22

##### The Monetary Policy and Aggregate Demand Curves 557

The Bank of Canada and Monetary Policy .....	557
The Monetary Policy Curve .....	558
The Taylor Principle: Why the Monetary Policy Curve Has an Upward Slope .....	558
Shifts in the <i>MP</i> Curve .....	560
Movements Along Versus Shifts in the <i>MP</i> Curve .....	560
<b>APPLICATION</b> Movement Along the <i>MP</i> Curve: The Rise in the Federal Funds	
Rate Target, 2004–2006 .....	561

**APPLICATION** Shift in the *MP* Curve: Autonomous Monetary Easing at the Onset of the Global Financial Crisis ..... 562

The Aggregate Demand Curve ..... 563  
 Deriving the Aggregate Demand Curve Graphically ..... 563

**FYI** Deriving the Aggregate Demand Curve Algebraically 564

Factors That Shift the Aggregate Demand Curve ..... 564

Summary 569 • Key Terms 569 • Questions 569 • Applied Problems 570 • Data Analysis Problems 571 • Web Exercises 572 • Web References 572

**CHAPTER 23**  
**Aggregate Demand and Supply Analysis 573**

Aggregate Demand ..... 573  
 Deriving the Aggregate Demand Curve ..... 574

**Following the Financial News** Aggregate Output, Unemployment, and Inflation 574

Factors That Shift the Aggregate Demand Curve ..... 575

**FYI** What Does *Autonomous* Mean? 576

Aggregate Supply ..... 579  
 Long-Run Aggregate Supply Curve ..... 579  
 Short-Run Aggregate Supply Curve ..... 579  
 Price Stickiness and the Short-Run Aggregate Supply Curve ..... 581

Shifts in the Aggregate Supply Curves ..... 581  
 Shifts in the Long-Run Aggregate Supply Curve ..... 581  
 Shifts in the Short-Run Aggregate Supply Curve ..... 582

Equilibrium in Aggregate Demand and Supply Analysis ..... 586  
 Short-Run Equilibrium ..... 586  
 How the Short-Run Equilibrium Moves to the Long-Run Equilibrium over Time ..... 587  
 Self-Correcting Mechanism ..... 589

Changes in Equilibrium: Aggregate Demand Shocks ..... 589

**APPLICATION** The Bank of Canada Disinflation, 1981–1985 ..... 590

**APPLICATION** Negative Demand Shocks in the United States, 2001–2004 ..... 592

Changes in Equilibrium: Aggregate Supply (Inflation) Shocks ..... 592  
 Temporary Supply Shocks ..... 592

**APPLICATION** Negative Supply Shocks, 1973–1975 and 1978–1980 ..... 595  
 Permanent Supply Shocks and Real Business-Cycle Theory ..... 595

**APPLICATION** Positive Supply Shocks, 1995–1999 ..... 598  
 Conclusions ..... 599

*AD/AS* Analysis of Foreign Business-Cycle Episodes ..... 599

**APPLICATION** Negative Supply and Demand Shocks and the 2007–2009 Financial Crisis ..... 599

**APPLICATION** The United Kingdom and the 2007–2009 Financial Crisis ..... 601

**APPLICATION** China and the 2007–2009 Financial Crisis ..... 601

    Summary 604 • Key Terms 605 • Questions 605 • Applied Problems 606 •  
    Data Analysis Problems 606 • Web Exercises 607 • Web References 607

**MyLab ECONOMICS APPENDIX 23.1**  
**The Effects of Macroeconomic Shocks on Asset Prices**

**MyLab ECONOMICS APPENDIX 23.2**  
**Aggregate Demand and Supply: A Numerical Example**

**MyLab ECONOMICS APPENDIX 23.3**  
**The Algebra of the Aggregate Demand and Supply Model**

**MyLab ECONOMICS APPENDIX 23.4**  
**The Taylor Principle and Inflation Stability**

**CHAPTER 24**

**Monetary Policy Theory 608**

Response of Monetary Policy to Shocks ..... 608

    Response to an Aggregate Demand Shock ..... 609

    Response to a Permanent Supply Shock ..... 611

    Response to a Temporary Supply Shock ..... 613

    The Bottom Line: The Relationship Between Stabilizing Inflation and Stabilizing  
    Economic Activity ..... 616

How Actively Should Policymakers Try to Stabilize Economic Activity? ..... 616

    Lags and Policy Implementation ..... 616

**FYI** The Activist/Nonactivist Debate Over the Obama Fiscal Stimulus Package 617

Inflation: Always and Everywhere a Monetary Phenomenon ..... 618

Causes of Inflationary Monetary Policy ..... 619

    High Employment Targets and Inflation ..... 619

Monetary Policy at the Zero Lower Bound ..... 622

    Deriving the Aggregate Demand Curve with the Zero Lower Bound ..... 622

    The Disappearance of the Self-Correcting Mechanism at the Zero Lower Bound ..... 624

**APPLICATION** Nonconventional Monetary Policy and Quantitative Easing ..... 625

    Liquidity Provision ..... 626

    Asset Purchases and Quantitative Easing ..... 626

    Management of Expectations ..... 628

**APPLICATION** Abenomics and the Shift in Japanese Monetary Policy in 2013 ..... 629  
 Summary 631 • Key Terms 632 • Questions 632 • Applied Problems 633 •  
 Data Analysis Problems 633 • Web Exercises 634 • Web Reference 634

**CHAPTER 25**  
**The Role of Expectations in Monetary Policy 635**

Lucas Critique of Policy Evaluation ..... 635  
 Econometric Policy Evaluation ..... 636  
**APPLICATION** The Term Structure of Interest Rates ..... 636  
 Policy Conduct: Rules or Discretion? ..... 637  
     Discretion and the Time-Inconsistency Problem ..... 637  
     Types of Rules ..... 638  
     The Case for Rules ..... 638  
**FYI** The Political Business Cycle and Richard Nixon 639  
     The Case for Discretion ..... 639  
**Global** The Demise of Monetary Targeting in Switzerland 640  
     Constrained Discretion ..... 640  
 The Role of Credibility and a Nominal Anchor ..... 641  
     Benefits of a Credible Nominal Anchor ..... 641  
     Credibility and Aggregate Demand Shocks ..... 641  
     Credibility and Aggregate Supply Shocks ..... 644  
**APPLICATION** A Tale of Three Oil Price Shocks ..... 645  
     Credibility and Anti-Inflation Policy ..... 647  
**Global** Ending the Bolivian Hyperinflation: A Successful Anti-Inflation Program 648  
**APPLICATION** Credibility and the Bank of Canada’s Victory Over Inflation ..... 649  
 Approaches to Establishing Central Bank Credibility ..... 649  
     Nominal GDP Targeting ..... 650  
     Appoint “Conservative” Central Bankers ..... 650  
 Summary 651 • Key Terms 651 • Questions 652 • Applied Problems 653 •  
 Data Analysis Problems 653 • Web Exercises 654

**CHAPTER 26**  
**Transmission Mechanisms of Monetary Policy 655**

Transmission Mechanisms of Monetary Policy ..... 655  
     Traditional Interest-Rate Channels ..... 656  
     Other Asset Price Channels ..... 657  
     Credit View ..... 660  
**FYI** Consumers’ Balance Sheets and the Great Depression 662  
     Why Are Credit Channels Likely to Be Important? ..... 663

<b>APPLICATION</b> The Great Recession .....	663
Lessons for Monetary Policy .....	664
<b>APPLICATION</b> Applying the Monetary Policy Lessons to Japan's Two Lost Decades .....	666
Summary 667 • Key Terms 667 • Questions 667 • Applied Problems 669 • Data Analysis Problems 669 • Web Exercises 669 • Web References 670 • Web Appendices 670	

**MyLab ECONOMICS APPENDIX 26.1**  
**Evaluating Empirical Evidence: The Debate Over the Importance of  
Money in Economic Fluctuations**

<b>Glossary</b> .....	<b>G-1</b>
<b>Index</b> .....	<b>I-1</b>

# Preface

There has never been a more exciting time to teach money and banking. The recent worldwide financial crisis and its aftermath cast a spotlight on the importance of banks, financial markets, and monetary policy to the health of our economy. Rick Mishkin experienced this firsthand when he served as a governor of the Federal Reserve System from 2006 to 2008, and in this book, we emphasize the rich tapestry of recent economic events to enliven the study of money, banking, and financial markets.

## NEW TO THIS EDITION

Although this text has undergone a major revision, it retains the basic hallmarks that have made it the best-selling textbook on money and banking over the past 11 editions in the United States and the past 6 editions in Canada. As with past editions, this edition uses basic economic principles to explain financial markets, financial institutions, and monetary policy with rigor and clarity. With each edition, we update content and features based on market feedback from economics professors and students using the book as well as the latest world financial episodes. For the past several editions, the digital assets for this book, which are available on MyLab Economics, have evolved and expanded.

### New Content

New developments in the money and banking field have prompted us to add the following new sections, boxes, and applications that keep the text current:

- A new section on money, banking, and financial markets and your career (Chapter 1) to show students how the study of money, banking, and financial markets can help advance their career, even if they do not end up working on Bay Street or in a bank.
- A new Global box on negative interest rates in Japan, the United States, and Europe (Chapter 4) illustrates that, although it is normal for interest rates to be positive, recently we have seen negative interest rates in a number of countries.
- A new application on how low inflation and secular stagnation can explain low interest rates in Europe, Japan, and the United States (Chapter 5) shows how the supply and demand model explains current interest rate movements.
- A new section on where regulation might head in the future (Chapter 11) discusses current debates on financial regulation.
- A new section on negative interest rates on banks' deposits at the central bank (Chapter 16) describes this new, nonconventional monetary policy tool and how effective it might be.
- A new section on interest on reserves paid by the European Central Bank (Chapter 16) describes this important policy tool of the ECB.
- A revised discussion of the theory of purchasing power parity and why it does not fully explain exchange rates in the short run (Chapter 18) provides a clearer presentation than in the previous edition.
- A new application on Burgernomics, Big Macs, and Purchasing Power Parity (Chapter 18) is a fun way of showing students how purchasing power parity works in practice.

- A new application on Brexit and the British pound (Chapter 18) discusses the controversial exit of Britain from the euro and why it had such a big impact on the value of the British currency.
- A revised section on the balance of payments (Chapter 19) provides a clearer discussion of the key items in the balance of payments that students hear about in the media.
- A revised global box on whether we should worry about the large U.S. current account deficit (Chapter 19) helps students interpret claims made about the current account in both the media and by politicians.
- Figures and tables have been updated with data through 2017, and a number of end-of-chapter problems in each chapter are updated or new.

## SOLVING TEACHING AND LEARNING CHALLENGES

It's important for students to understand the models, key terms, and equations in any economics textbook. However, students can get bogged down in this detail and miss the bigger picture. The content, structure, and features of this book were designed based on market feedback and many years of teaching experience to build students' skill in applying these elements—models, terms, and equations—to real-world events. Students also learn to apply what they learn to decisions that are directly relevant to their lives, such as what might happen to interest rates on car loans or mortgages, and why events might affect the unemployment rate, which can have a major impact on how easy it is for them to get a job.

### Hallmark Learning Features

Here is an overview of the hallmark features of the book that solve teaching problems and facilitate student learning.

- A **unifying, analytic framework** uses a few basic economic principles that enable students to develop a disciplined, logical way of analyzing the structure of financial markets and understanding foreign exchange changes, financial institution management, and the role of monetary policy in the economy.
- A **careful, step-by-step development of economic models** (the approach used in the best principles of economics textbooks) makes it easier for students to learn.
- **Graphs and figures** with detailed captions help students clearly understand the interrelationships among the plotted variables and the principles of analysis. On MyLab Economics, many of the text's figures are available as mini-lectures that build up each graph step by step and explain the intuition necessary to fully understand the theory behind the graph. The mini-lectures are an invaluable study tool for students who typically learn better when they see and hear economic analysis rather than read it.
- The use of **Global boxes** provides a complete integration of an international perspective throughout the text. These present interesting material with an international focus.
- **Applications**, numbering more than 50, demonstrate how the analysis presented can be used to explain many important real-world situations.
- **FYI boxes** highlight dramatic historical episodes, interesting ideas, and intriguing facts related to the content of the chapter.



- **Following the Financial News** boxes introduce students to relevant news articles and data that are reported daily in the press, and teach students how to interpret these data.
- **End-of-chapter questions and applied problems**, numbering more than 600, help students learn the subject matter by applying economic concepts.
- **Data analysis problems** ask students to apply actual data from the CANSIM database or the St. Louis Federal Reserve Bank's FRED database to specific problems so that they can understand what is happening.
- **Dynamic Study Modules**, available in MyLab Economics, work by continuously assessing a student's performance and activity, then using data and analytics to provide personalized content in real-time to reinforce concepts that target the student's particular strengths and weaknesses. The Dynamic Study Modules for this edition were created specifically to match the content of the text, enabling a seamless transition from reading it to applying the concepts with immediate, personalized feedback.
- **Mini-Cases** on MyLab Economics present unique economics scenarios and questions that provide real-life context for key chapter concepts.

## FLEXIBILITY AND MODULARITY

In using previous editions, adopters, reviewers, and survey respondents have continually praised this text's flexibility and modularity—that is, the option to pick and choose which chapters to cover and in what order to cover them. Flexibility and modularity are especially important in the money and banking course because there are as many ways to teach this course as there are instructors. To satisfy the diverse needs of instructors, the text achieves flexibility as follows:

- Core chapters provide the basic analysis used throughout the book, and other chapters or sections of chapters can be used or omitted according to instructor preferences. For example, Chapter 2 introduces the financial system and basic concepts such as transaction costs, adverse selection, and moral hazard. After covering Chapter 2, the instructor may decide to give more detailed coverage of financial structure by assigning Chapter 8 or may choose to skip Chapter 8 and take any of a number of different paths through the book.
- The text allows instructors to cover the most important issues in monetary theory even if they do not wish to present a detailed development of the *IS*, *MP*, and *AD* curves (provided in Chapters 21 and 22). Instructors who want to teach a more complete treatment of monetary theory can make use of these chapters.
- Part 7 on monetary theory can easily be taught before Part 5 of the text if the instructor wishes to give students a deeper understanding of the rationale behind monetary policy.
- Chapter 26 on the transmission mechanisms of monetary policy can be taught at many different points in the course—either with Part 5, when monetary policy is discussed, or with Chapter 21 or Chapter 23, when the concept of aggregate demand is developed. Transmission mechanisms of monetary policy can also be taught as a special topic at the end of the course.
- The international approach of the text, accomplished through marked international sections within chapters as well as separate chapters on the foreign exchange market and the international monetary system, is comprehensive yet flexible. Although many instructors will teach all the international material, others will not. Instructors who wish to put less emphasis on international topics can easily skip

Chapter 18 on the foreign exchange market and Chapter 19 on the international financial system and monetary policy. The international sections within chapters are self-contained and can be omitted with little loss of continuity.

To illustrate how this book can be used for courses with varying emphases, several course outlines are suggested for a one-semester teaching schedule. More detailed information about how the text can be used flexibly in your course is available in the Instructor's Manual.

- *General Money and Banking Course*: Chapters 1–5, 9–14, 16, 17, 23–24, with a choice of 5 of the remaining 12 chapters
- *General Money and Banking Course with an International Emphasis*: Chapters 1–5, 9–14, 16–19, 23–24, with a choice of 3 of the remaining 10 chapters
- *Financial Markets and Institutions Course*: Chapters 1–13, with a choice of 8 of the remaining 13 chapters
- *Monetary Theory and Policy Course*: Chapters 1–5, 14–17, 20–25, with a choice of 4 of the remaining 11 chapters

## MyLab Economics Appendices

The Seventh Canadian Edition of *The Economics of Money, Banking, and Financial Markets* includes 20 appendices available on MyLab Economics that cover additional topics and more technical material that instructors might want to include in their courses.

Instructors can either use the following appendices in class to supplement the material in the textbook or recommend them to students who want to expand their knowledge of the money and banking field. Please find them at [www.pearson.com/mylab](http://www.pearson.com/mylab).

- |                               |   |
|-------------------------------|---|
| MyLab Economics Appendix 4.1  | Measuring Interest-Rate Risk: Duration                                      |
| MyLab Economics Appendix 5.1  | Models of Asset Pricing   |
| MyLab Economics Appendix 5.2  | Applying the Asset Market Approach to a Commodity Market: The Case of Gold  |
| MyLab Economics Appendix 5.3  | Loanable Funds Framework  |
| MyLab Economics Appendix 9.1  | The 1980s Canadian Banking Crisis   |
| MyLab Economics Appendix 9.2  | Banking Crises Throughout the World   |
| MyLab Economics Appendix 12.1 | Duration Gap Analysis   |
| MyLab Economics Appendix 12.2 | Measuring Bank Performance  |
| MyLab Economics Appendix 15.1 | The Bank of Canada's Balance Sheet and the Monetary Base                    |
| MyLab Economics Appendix 15.2 | The M2+ Money Multiplier  |
| MyLab Economics Appendix 15.3 | The Great Depression Bank Panics, 1930–1933, and the Money Supply           |
| MyLab Economics Appendix 17.1 | Monetary Targeting  |
| MyLab Economics Appendix 17.2 | A Brief History of Bank of Canada Policymaking                              |
| MyLab Economics Appendix 20.1 | The Baumol-Tobin and the Tobin Mean-Variance Models of the Demand for Money |
| MyLab Economics Appendix 20.2 | Empirical Evidence on the Demand for Money                                  |

- MyLab Economics Appendix 23.1 The Effects of Macroeconomic Shocks on Asset Prices
- MyLab Economics Appendix 23.2 Aggregate Demand and Supply: A Numerical Example
- MyLab Economics Appendix 23.3 The Algebra of the Aggregate Demand and Supply Model
- MyLab Economics Appendix 23.4 The Taylor Principle and Inflation Stability
- MyLab Economics Appendix 26.1 Evaluating Empirical Evidence: The Debate Over the Importance of Money in Economic Fluctuations

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Although we have done our best to make this edition as complete and error free as possible, as most of you know, perfection is impossible. We would greatly appreciate any suggestions for improvement.

Please send your comments to [serletis@ucalgary.ca](mailto:serletis@ucalgary.ca).

FREDERIC S. MISHKIN  
 APOSTOLOS SERLETIS  
 2018

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# About the Authors



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Professor Mishkin's research focuses on monetary policy and its impact on financial markets and the aggregate economy. He is the author of more than twenty books, including *Macroeconomics: Policy and Practice*, Second Edition (Pearson, 2015); *Financial Markets and Institutions*, Ninth Edition (Pearson, 2018); *Monetary Policy Strategy* (MIT Press, 2007); *The Next Great Globalization: How Disadvantaged Nations Can Harness Their Financial Systems to Get Rich* (Princeton University Press, 2006); *Inflation Targeting: Lessons from the International Experience* (Princeton University Press, 1999); *Money, Interest Rates, and Inflation* (Edward Elgar, 1993); and *A Rational Expectations Approach to Macroeconometrics: Testing Policy Ineffectiveness and Efficient Markets Models* (University of Chicago Press, 1983). In addition, he has published more than 200 articles in such journals as *American Economic Review*, *Journal of Political Economy*, *Econometrica*, *Quarterly Journal of Economics*, *Journal of Finance*, and *Journal of Monetary Economics*.

Professor Mishkin has served on the editorial board of *American Economic Review* and has been an associate editor at *Journal of Business and Economic Statistics*, *Journal of Applied Econometrics*, *Journal of Economic Perspectives*, *Journal of International Money and Finance*, and *Journal of Money, Credit and Banking*; he also served as the editor of the Federal Reserve Bank of New York's *Economic Policy Review*. He is currently an associate editor (member of the editorial board) at six academic journals, including *International Finance*; *Finance India*; *Review of Development Finance*; *Borsa Economic Review*; *PSU Research Review and Emerging Markets*, and *Finance and Trade*. He has been a consultant to the Board of Governors of the Federal Reserve System, the World Bank, and the International Monetary Fund, as well as to many central banks throughout the world. He was also a member of the International Advisory Board to the Financial Supervisory Service of South Korea and an advisor to the Institute for Monetary and Economic Research at the Bank of Korea. Professor Mishkin was a Senior Fellow at the Federal Deposit Insurance Corporation's Center for Banking Research and was an academic consultant to and serves on the Economic Advisory Panel and Monetary Advisory Panel of the Federal Reserve Bank of New York.



**Apostolos Serletis** is a professor of economics at the University of Calgary. Since receiving his PhD from McMaster University in 1984, he has held visiting appointments at the University of Texas at Austin, the Athens University of Economics and Business, and the Research Department of the Federal Reserve Bank of St. Louis.

Professor Serletis's teaching and research interests focus on monetary and financial economics, macroeconometrics, and nonlinear and complex dynamics. He is the author of 12 books, including *Principles of Economics*, Canadian Edition, with R. Glenn Hubbard, Anthony Patrick O'Brien, and Jason Childs; *Macroeconomics: A Modern Approach*, First Canadian Edition, with Robert J. Barro (Nelson, 2010); *The Demand for Money: Theoretical and Empirical Approaches* (Springer, 2007); *Financial Markets and Institutions*, Canadian Edition, with Frederic S. Mishkin and Stanley G. Eakins (Addison-Wesley, 2004); and *The Theory of Monetary Aggregation*, co-edited with William A. Barnett (Elsevier, 2000).

In addition, he has published more than 200 articles in such journals as *Journal of Economic Literature*; *Journal of Monetary Economics*; *Journal of Money, Credit, and Banking*; *Journal of Econometrics*; *Journal of the American Statistical Association*; *Journal of Applied Econometrics*; *Journal of Business and Economic Statistics*; *Macroeconomic Dynamics*; *Journal of Banking and Finance*; *Journal of Economic Dynamics and Control*; *Economic Inquiry*; *Canadian Journal of Economics*; *Econometric Reviews*; and *Studies in Nonlinear Dynamics and Econometrics*.

Professor Serletis is currently president of the Society for Economic Measurement, director of the Energy Industry program at the RUDN University in Moscow, coeditor of *Macroeconomic Dynamics*, and associate editor of three academic journals (*Energy Economics*, *Open Economies Review*, and *Journal of Economic Asymmetries*), and a member of the editorial board at *Journal of Economic Studies*. He has also served as guest editor of *Journal of Econometrics*, *Econometric Reviews*, and *Macroeconomic Dynamics*.

# PART

# 1

## Introduction

**CHAPTER 1** Why Study Money, Banking, and Financial Markets?

**CHAPTER 2** An Overview of the Financial System

**CHAPTER 3** What Is Money?

### Crisis and Response: Global Financial Crisis and Its Aftermath

In August 2007, financial markets began to seize up, and over the next two years the world economy experienced a global financial crisis that was the most severe since the Great Depression years of the 1930s. The financial crisis started in the United States and was the result of a credit-driven, asset-price bubble in the U.S. housing market. When that bubble burst, housing prices in the United States plummeted, the stock market crashed, unemployment skyrocketed, and both businesses and households found they couldn't get credit. Not only did the central bank of the United States, the Federal Reserve, respond by sharply lowering interest rates and intervening in credit markets to provide them with massive amounts of liquidity but also governments around the world worked on full-scale banking bailouts and rescue packages adding up to trillions of dollars. However, even with these aggressive actions aimed at stabilizing the financial system and boosting the economy, 10 years after the crisis economies throughout the world are still experiencing problems, and the finances of many governments are in tatters.

The global financial crisis and its aftermath demonstrate the importance of banks and financial systems to economic well-being as well as the major role of money in the economy. Part I of this book provides an introduction to the study of money, banking, and financial markets. Chapter 1 outlines a road map of the book and discusses why it is so worthwhile to study money, banking, and financial markets. Chapter 2 provides a general overview of the financial system. Chapter 3 then explains what money is and how it is measured.

# 1

# Why Study Money, Banking, and Financial Markets?

## Learning Objectives

- 1.1 Recognize the importance of financial markets in the economy.
- 1.2 Describe how financial intermediation and financial innovation affect banking and the economy.
- 1.3 Identify the basic links among monetary policy, the business cycle, and economic variables.
- 1.4 Explain the importance of exchange rates in a global economy.
- 1.5 Explain how the study of money, banking, and financial markets may advance your career.
- 1.6 Describe how the text approaches the teaching of money, banking, and financial markets.

## Preview

**Y**ou have just heard on the evening news that the Bank of Canada is raising the overnight interest rate by one-half of a percentage point. What effect might this have on the interest rate of an automobile loan when you finance your purchase of a sleek new sports car? Does it mean that a house will be more or less affordable in the future? Will it make it easier or harder for you to get a job next year?

This book provides answers to these and other questions by examining how financial markets (such as those for bonds, stocks, and foreign exchange) and financial institutions (banks, insurance companies, mutual funds, and other institutions) work and by exploring the role of money in the economy. Financial markets and institutions affect not only your everyday life but also the flow of trillions of dollars of funds throughout our economy, which in turn affects business profits, the production of goods and services, and even the economic well-being of countries other than Canada. What happens to financial markets, financial institutions, and money is of great concern to politicians and can have a major impact on elections. The study of money, banking, and financial markets will reward you with an understanding of many exciting issues. In this chapter, we provide a road map of this book by outlining these issues and exploring why they are worth studying.

## WHY STUDY FINANCIAL MARKETS?

Part 2 of this book focuses on **financial markets**—markets in which funds are transferred from people who have an excess of available funds to people who have a shortage. Financial markets, such as bond and stock markets, are crucial to promoting greater economic efficiency by channelling funds from people who do not have a productive use for them to those who do. Indeed, well-functioning financial markets are a key factor in producing high economic growth, and poorly performing financial markets are one reason that many countries in the world remain desperately poor. Activities in financial markets also have a direct effect on personal wealth, the behaviour of businesses and consumers, and the cyclical performance of the economy.



## Debt Markets and Interest Rates

A **security** (also called a *financial instrument*) is a claim on the issuer's future income or **assets** (any financial claim or piece of property that is subject to ownership). A **bond** is a debt security that promises to make periodic payments for a specified period of time.<sup>1</sup> Debt markets, also often generically referred to as *bond markets*, are especially important to economic activity because they enable corporations and governments to borrow money to finance their activities and because it is where interest rates are determined. An **interest rate** is the cost of borrowing, or the price paid for the rental of funds (usually expressed as a percentage of the rental of \$100 per year). Many types of interest rates are found in the economy—mortgage interest rates, car loan rates, and interest rates on many different types of bonds.

Interest rates are important on a number of levels. On a personal level, high interest rates might deter you from buying a house or a car because the cost of financing would be high. Conversely, high interest rates might encourage you to save because you can earn more interest income by putting aside some of your earnings as savings. On a more general level, interest rates have an impact on the overall health of the economy because they affect not only consumers' willingness to spend or save but also businesses' investment decisions. High interest rates, for example, might cause a corporation to postpone building a new plant that would provide more jobs.

Because changes in interest rates affect individuals, financial institutions, businesses, and the overall economy, it is important to explain substantial fluctuations in interest rates over the past 40 years. For example, the interest rate on three-month Treasury bills peaked at over 20% in August 1981. This interest rate then fell to less than 3% in 1997, rose to near 5% in the late 1990s, fell to a low of 2% in the early 2000s, rose to above 4% by 2007, fell to near zero in 2009, and then began rising again to close to 1%.

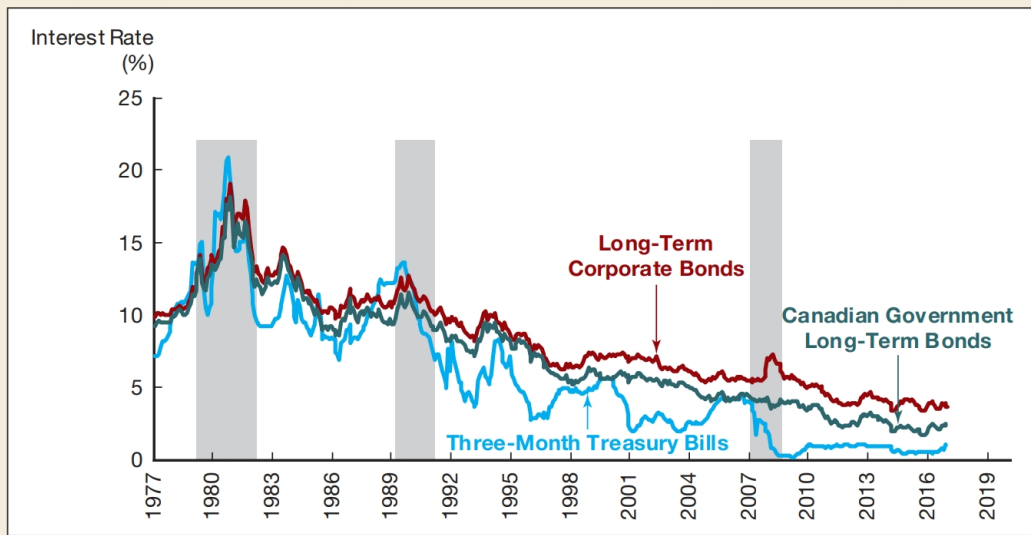
Because different interest rates have a tendency to move in unison, economists frequently lump interest rates together and refer to “the” interest rate. As Figure 1-1 shows, however, interest rates on several types of bonds can differ substantially. The interest rate on three-month Treasury bills, for example, fluctuates more than the other interest rates and is lower on average. The interest rate on long-term corporate bonds is higher on average than the other interest rates, and the spread between it and the other rates fluctuates over time.

In Chapter 2, we study the role of bond markets in the economy, and in Chapters 4 through 6, we examine what an interest rate is, how the common movements in interest rates come about, and why the interest rates on different bonds vary.

## The Stock Market

A **common stock** (typically called simply a **stock**) represents a share of ownership in a corporation. It is a security that is a claim on the earnings and assets of the corporation. Issuing stock and selling it to the public is a way for corporations to raise funds to finance their activities. The stock market, in which claims on the earnings of

<sup>1</sup>The definition of *bond* used throughout this book is the broad one commonly used in academic settings, which covers both short- and long-term debt instruments. However, some practitioners in financial markets use the word *bond* to describe only specific long-term debt instruments such as corporate bonds or Government of Canada bonds.



**FIGURE 1-1** Interest Rates on Selected Bonds, 1977–2017

Although different interest rates have a tendency to move in unison, they often differ substantially, and the spreads between them fluctuate.

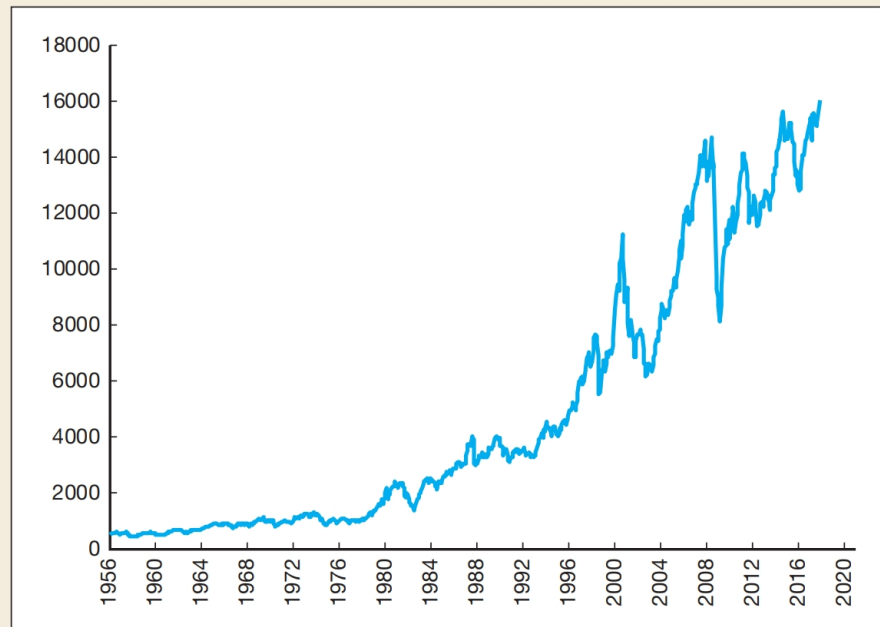
Source: Data from Statistics Canada CANSIM series V122531, V122544, and V122518, the latter extended with the 30 year A-rated corporate bond interest rate (C28730Y) from Bloomberg

corporations (shares of stock) are traded, is the most widely followed financial market in almost every country that has one; that's why it's often called simply "the market." A big swing in the prices of shares in the stock market is always a major story on the evening news. People often speculate on where the market is heading and get very excited when they can brag about their latest "big killing," but they can become depressed when they suffer a big loss. The attention the market receives can probably be best explained by one simple fact: it is a place where people can get rich—or poor—very quickly.

As Figure 1-2 indicates, stock prices are extremely volatile. After rising steadily during the 1980s, the market experienced the worst one-day drop in its entire history on October 19, 1987—"Black Monday"—with the S&P/TSX Composite Index falling by 11%. From then until 2000, the stock market experienced one of the greatest rises (often referred to as a "bull market") in its history, with the S&P/TSX climbing to a peak of over 11 000. With the collapse of the high-tech bubble in 2000, the stock market fell sharply, dropping by over 40% by late 2002. It then rose to an all-time high above the 14 000 level in early 2008, only to fall by over 50% of its value to a low of close to 8000 in early 2009. Another bull market then began, with the S&P/TSX reaching new highs of close to 16 000 by 2017. These considerable fluctuations in stock prices affect the size of people's wealth and, as a result, their willingness to spend.

The stock market is also an important factor in business investment decisions, because the price of shares affects the amount of funds that can be raised by selling newly issued stock to finance investment spending. A higher price for a firm's shares means that the firm can raise a larger amount of funds, which it can then use to buy production facilities and equipment.

In Chapter 2, we examine the role that the stock market plays in the financial system, and in Chapter 7, we return to the issue of how stock prices behave and respond to information in the marketplace.



**FIGURE 1-2** Stock Prices as Measured by the S&P/TSX Composite Index, 1956–2017

Stock prices are extremely volatile.

Source: Data from Statistics Canada CANSIM series V122620

## WHY STUDY FINANCIAL INSTITUTIONS AND BANKING?

Part 3 of this book focuses on financial institutions and the business of banking. Banks and other financial institutions are what make financial markets work. Without them, financial markets would not be able to move funds from people who save to people who have productive investment opportunities. Thus financial institutions play a crucial role in the economy.

### Structure of the Financial System

The financial system is complex, comprising many different types of private-sector financial institutions, including banks, insurance companies, mutual funds, finance companies, and investment banks, all of which are heavily regulated by the government. If an individual wanted to make a loan to Bombardier or Blackberry, for example, he or she would not go directly to the president of the company and offer a loan. Instead, he or she would lend to such a company indirectly through **financial intermediaries**, which are institutions that borrow funds from people who have saved and in turn make loans to people who need funds.

Why are financial intermediaries so crucial to well-functioning financial markets? Why do they extend credit to one party but not to another? Why do they usually write complicated legal documents when they extend loans? Why are they the most heavily regulated businesses in the economy?

We answer these questions in Chapter 8 by developing a coherent framework for analyzing financial structure in Canada and in the rest of the world.

## Banks and Other Financial Institutions

**Banks** are financial institutions that accept deposits and make loans. The term *banks* includes firms such as chartered banks, trust and loan companies, and credit unions and *caisses populaires*. Banks are the financial intermediaries that the average person interacts with most frequently. A person who needs a loan to buy a house or a car usually obtains it from a local bank. Most Canadians keep a large portion of their financial wealth in banks in the form of chequing accounts, savings accounts, or other types of bank deposits. Because banks are the largest financial intermediaries in our economy, they deserve the most careful study. However, banks are not the only important financial institutions. Indeed, in recent years, other financial institutions, such as insurance companies, finance companies, pension funds, mutual funds, and investment banks, have been growing at the expense of banks, so we need to study them as well.

In Chapter 9, we extend the economic analysis in Chapter 8 to understand why financial regulation takes the form it does and what can go wrong in the regulatory process. In Chapter 10, we look at the banking industry and examine how the competitive environment has changed this industry. We also learn why some financial institutions have been growing at the expense of others. In Chapter 12, we examine how banks and other financial institutions manage their assets and liabilities to make profits. Because the economic environment for banks and other financial institutions has become increasingly risky, these institutions must find ways to manage risk. How financial institutions manage risk with financial derivatives is the topic of Chapter 13.

## Financial Innovation

In Chapter 10, we also study **financial innovation**, the development of new financial products and services. We will see why and how financial innovation takes place, with particular emphasis on how the dramatic improvements in information technology have led to new financial products and the ability to deliver financial services electronically through what has become known as **e-finance**. We also study financial innovation because it shows us how creative thinking on the part of financial institutions can lead to higher profits but can also sometimes result in financial disasters. By studying how financial institutions have been creative in the past, we obtain a better grasp of how they may be creative in the future. This knowledge provides us with useful clues about how the financial system may change over time.

## Financial Crises

At times, the financial system seizes up and produces **financial crises**, which are major disruptions in financial markets that are characterized by sharp declines in asset prices and the failures of many financial and nonfinancial firms. Financial crises have been a feature of capitalist economies for hundreds of years and are typically followed by severe business cycle downturns. Starting in August 2007, the United States economy was hit by the worst financial crisis since the Great Depression. Defaults in subprime residential mortgages led to major losses in financial institutions, producing not only numerous bank failures but also the demise of Bear Stearns and Lehman Brothers, two of the largest investment banks in the United States. The crisis produced the worst economic downturn since the Great Depression, and as a result it is now referred to as the “Great Recession.”

We discuss why these crises occur and why they do so much damage to the economy in Chapter 11.

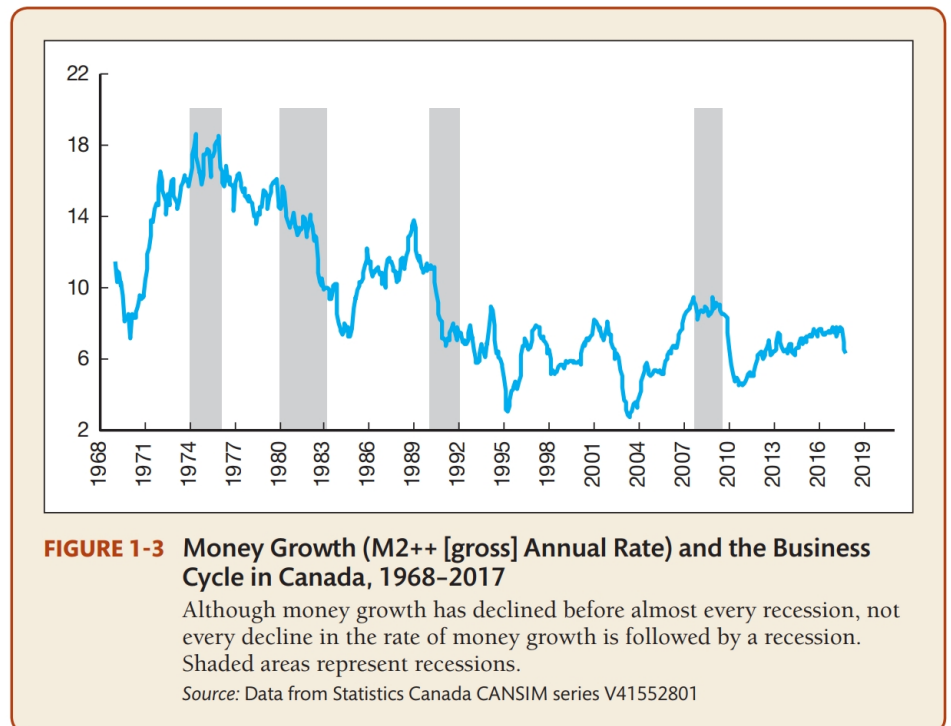
## WHY STUDY MONEY AND MONETARY POLICY?

**Money**, also referred to as the **money supply**, is defined as anything that is generally accepted as payment for goods or services or in the repayment of debts. Money is linked to changes in economic variables that affect all of us and are important to the health of the economy. The final two parts of this book examine the role of money in the economy.

### Money and Business Cycles

During 1981–1982, the total production of goods and services (called **aggregate output**) in the Canadian economy fell, and the **unemployment rate** (the percentage of the available labour force unemployed) rose to close to 12%. After 1982, the economy began to expand rapidly, and by 1989, the unemployment rate had declined to 7.5%. In 1990, the eight-year expansion came to an end, with the unemployment rate rising to above 11%. The economy bottomed out in 1991, and the subsequent recovery was the longest in Canadian history, with the unemployment rate falling to around 6% in 2008 before rising to over 8% in early 2009 in the aftermath of the global financial crisis. By 2017, the unemployment rate had fallen to close to 6%.

Why did the economy undergo such pronounced fluctuations? Evidence suggests that money plays an important role in generating **business cycles**, the upward and downward movement of aggregate output produced in the economy. Business cycles affect all of us in immediate and important ways. When output is rising, for example, it is easier to find a good job; when output is falling, finding a good job might be difficult. Figure 1-3 shows the movements of the rate of growth of the money supply over



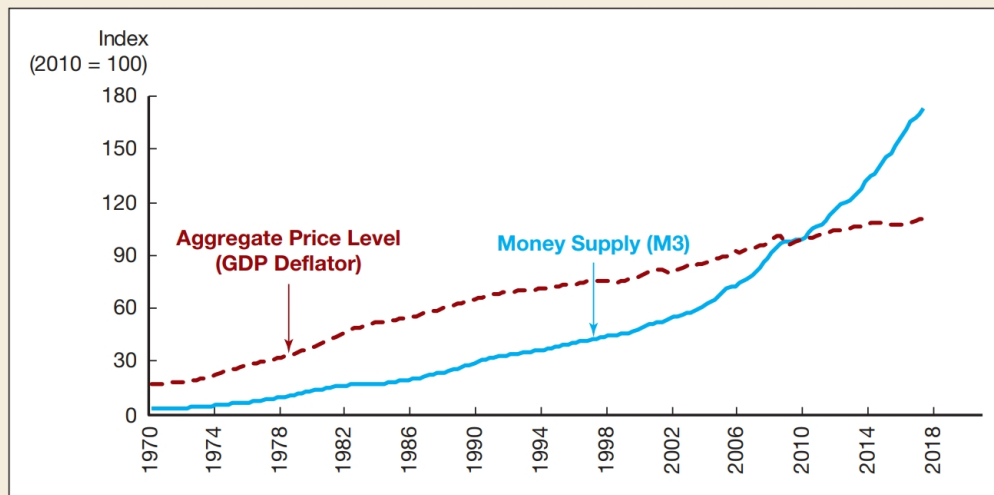
the 1968–2017 period, with the shaded areas representing **recessions**, or periods of declining aggregate output. We see that the rate of money growth declined before most recessions, indicating that changes in money growth might be a driving force behind business cycle fluctuations. However, declines in the rate of money growth are often not followed by a recession.

We explore how money and monetary policy might affect aggregate output in Chapters 20 through 26 (Part 7) of this book, where we study **monetary theory**, the theory that relates the quantity of money and monetary policy to changes in aggregate economic activity and inflation.

## Money and Inflation

The movie you paid \$10 to see last week would have set you back only a dollar or two 30 years ago. In fact, for \$10, you probably could have had dinner, seen the movie, and bought yourself a big bucket of hot buttered popcorn. As shown in Figure 1-4, which illustrates the movement of average prices in the Canadian economy from 1968 to 2017, the prices of most items are quite a bit higher now than they were then. The average price of goods and services in an economy is called the **aggregate price level** or, more simply, the *price level*. (A more precise definition is found in the appendix to this chapter.) From 1968 to 2017, the price level has increased more than sixfold. **Inflation**, a continual increase in the price level, affects individuals, businesses, and the government. It is generally regarded as an important problem to be solved and is often at the top of political and policy-making agendas. To solve the inflation problem, we need to know something about its causes.

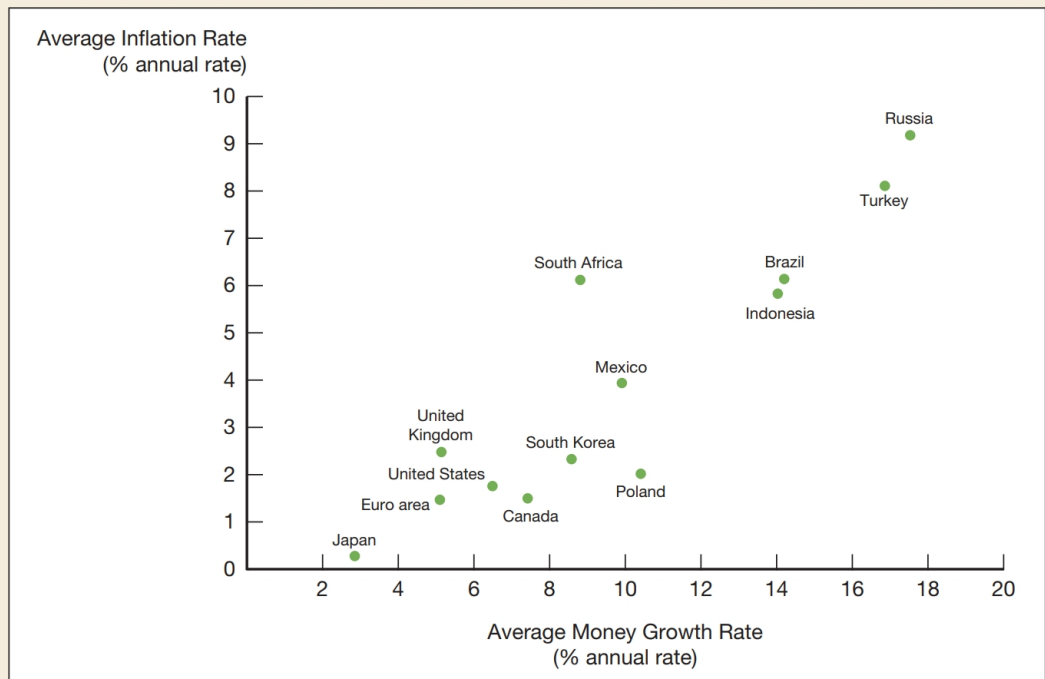
What explains inflation? One clue to answering this question is found in Figure 1-4, which plots the money supply versus the price level. As we can see, the price level and the money supply generally rise together. These data seem to indicate that a continuing increase



**FIGURE 1-4** Aggregate Price Level and the Money Supply in Canada, 1970–2017

From 1970 to 2017, the price level increased more than sixfold.

Source: Data from Federal Reserve Bank of St. Louis, FRED database: <http://research.stlouisfed.org/fred2/>



**FIGURE 1-5** Average Inflation Rate Versus Average Rate of Money Growth for Selected Countries, 2006–2016

A positive association can be seen between the 10-year averages of inflation and the growth rate of the money supply: the countries with the highest inflation rates are also the ones with the highest money growth rates.

Source: Federal Reserve Bank of St. Louis, FRED database: <https://fred.stlouisfed.org/>

in the money supply might be an important factor in causing the continuing increase in the price level that we call inflation.

Further evidence that inflation may be tied to continuing increases in the money supply is found in Figure 1-5, which plots the average **inflation rate** (the rate of change of the price level, usually measured as a percentage change per year) for a number of countries over the 10-year period 2006–2016 against the average rate of money growth over the same period. As you can see, a positive association exists between inflation and the growth rate of the money supply: the countries with the highest inflation rates are also the ones with the highest money growth rates. Russia and Turkey, for example, experienced high inflation during this period, and their rates of money growth were high. By contrast, Japan and the eurozone experienced low inflation rates over the same period, and their rates of money growth were low. Such evidence led Milton Friedman, a Nobel laureate in economics, to make the famous statement, “Inflation is always and everywhere a monetary phenomenon.”<sup>2</sup> We look at the quantity of money and monetary policy’s role in creating inflation in Chapters 20 and 24.

<sup>2</sup>Milton Friedman, *Dollars and Deficits* (Upper Saddle River, NJ: Prentice Hall, 1968), p. 39.